



Susan Howlett
Consultant and Author

Consultant to thousands of nonprofits throughout the United States over the last 25 years, Susan served first as a board member, development director and executive director.

Core faculty since 1990 in the 9-month Fundraising Certificate Program at the University of Washington, Susan received UW's Award for Teaching Excellence in 2004.

Hundreds of organizations have been strengthened by Susan's highly acclaimed books — *Boards on Fire: Inspiring Leaders to Raise Money*

Joyfully (Word & Raby, 2010) and the 5th edition of *Getting Funded: The Complete Guide to Writing Grant Proposals* (Word & Raby, 2011), co-authored with Renee Bourque.

Susan has spent decades investing in regional professional development associations: NDOA (Northwest Development Officers Assn); PSGA (Puget Sound Grantwriters Assn.); and AFP WA (Assn of Fundraising Professionals, Washington Chapter), speaking regularly at conferences, acting as administrator and board member, and mentoring hundreds of colleagues. This legacy was recognized in 2001 when NDOA granted Susan their Lifetime Professional Achievement Award.

Susan speaks, trains and consults nationally, due to her reputation for offering simple solutions to complex, systemic problems, delivered with stories, humor and chocolate.