SYSO engages in various partnerships with schools, community agencies and other leading Seattle area arts organizations to build organizational capacity and increase learning opportunities for young musicians.

<table>
<thead>
<tr>
<th>Types of Partnership</th>
<th>Sample Partners</th>
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<tbody>
<tr>
<td>1) Multi-year, year-long, sustained programs</td>
<td>SPS Partnership</td>
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</tbody>
</table>
| 2) Project-based with performance and learning opportunities | 5th Avenue “The Oklahoma Project”
PNB School and NEXT STEP
Seattle Opera “Our Earth”
Seattle Symphony Orchestras Side-by-Sides |
| 3) Performance-based partnerships | Recent partners include Tacoma Symphony Chorus,
Seattle Girls Choir, and many others |

The following criteria are considered when deciding to enter into a partnership:

1) **Manageable** – Realistic given staff and financial capacity of partners and lends itself well to collaborative participation.
2) **Alignment** – Aligns with both partners’ missions, goals, and strategies
3) **Coordination** – Builds off existing SYSO skills, resources, and knowledge and coordinates with other SYSO programs.
4) **Collaborative Strength** – The partnership of multiple organizations enables a stronger position in terms of funding, public outreach, or educational impact than if organizations were working in competition.
5) **Relevant** – There is a high demand for the programs or services that partners provide, or a unique demand that can only be fulfilled through partnership.
6) **Measurable** – The partners can establish shared metrics for program success and youth development/student learning that are tangible and valid. Data is shared between partners to effectively track success.
7) **Economically Viable** – The partnership would attract funders and/or create a new revenue strategy.
8) **Sustainable** – Partners determine strategies for sustainability at the outset of the collaborative efforts including potential opportunities for growth or transition.
GUIDE

Partnership Matrix (attached) is a document which.....
- Defines the areas of the organization that the partnership will impact.
- Determines ways in which partnership programs will add value as well as potentially draw upon staff and other organizational resources.
- Documents the partnership to be able to operationalize the process for sustained relationships with partners.

TRACK

Partnership Impact Data
- Various areas can be measured
  - Quality of the learning opportunity
  - Visibility / press
  - Outreach to new communities
  - Cost / revenue sharing
  - Funder and board development
  - Audience building

Student Learning Assessment
- Gathering feedback on students’ experience of the unique learning opportunities.

Revisiting Partnership Considerations (listed above)
- How many considerations met, lessons learned, plans for future collaborations